



## EURASTiP – Promoting Multi-Stakeholder Contributions to International Cooperation on Sustainable Solutions for Aquaculture Development in South-East Asia

### INDUSTRY INTERNSHIPS EXCHANGE PROGRAMME

#### GUIDELINES

##### Introduction

Promoting Multi-Stakeholder Contributions to International Cooperation on Sustainable Solutions for Aquaculture Development in south-east Asia — EURASTiP, is a three-year Coordination and Support Action, funded through the EU Horizon 2020 programme, and developed in response to the EU call “reinforcing international cooperation on sustainable aquaculture production with countries from South East Asia” (H2020 SFS-24-2016). EURASTiP will provide a structured basis for multi-stakeholder dialogue in the aquaculture community, within south-east Asia and between south-east Asia and Europe. For the purposes of the EURASTiP project, the geographical region “south-east Asia” extends to include Bangladesh.

To maximise collaboration and strategic partnerships, EURASTiP will implement **Exchange Programmes** between Europe and south-east Asia in the field of sustainable aquaculture for three different types of stakeholders: **educators**, **researchers** and **industry stakeholders**. The overall aim of each of the three Exchange Programmes is to develop strategic partnerships, increase collaboration and learn from each other.

The **Industry Internship** focus on the facilitation of new business opportunities & industrial partnerships between European & south-east Asian companies.

EURASTIP engages in an equal opportunities and diversity policy and encourages everyone to apply regardless of race, age and gender.

##### What?

An industry representative from Europe works for one week in an aquaculture related company in south-east Asia.

AND/OR

An industry representative from south-east Asia works for one week in an aquaculture related company in Europe.

The exchange can be two-way or one-way, however the total amount of exchanges funded by the project will be equally divided between Europe and south-east Asia.



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### Why?

Although several European aquaculture companies are active in south-east Asia and vice versa, many more are reluctant to do so or lack the necessary networks and contacts to engage in a business collaboration with Europe or south-east Asia.

The lack of insight into each other's priorities, issues and approaches across the aquaculture sector is one of several factors that explains this lack of engagement.

To help your company connect with Europe or south-east Asia, short exchanges of industry representatives from Europe to south-east Asia and vice versa will be funded by the EURASTiP project.

### Who?

Industry representatives of all levels (from technical staff to CEO) working for private companies related to the aquaculture sector. All stakeholders of the value chain are welcome to apply.

### How long for?

The duration of each exchange stay is a minimum of one week (5 working days). The candidate is encouraged to stay longer if this could benefit the achievement of the exchange goals but EURASTiP is not able to reimburse more than the notified bursary per individual for this exchange programme.

### Funding?

The candidate receives a lump sum of €3000 to cover travel and subsistence costs of the planned exchange. EURASTiP is not able to reimburse other expenses, such as personnel costs. Half (€1500) of the bursary will be reimbursed upon receipt of the flight ticket invoice and proof of residence near the host facility. The other half (€1500) will be reimbursed after the acceptance of all documents upon the candidate's return as outlined below.

Additional industry funding, matched funding etc. may be combined with the bursary and this is to be encouraged [and will be viewed favourably during the selection process] should it lead to a more meaningful exchange.

### Selection criteria

#### South-east Asian candidates:

Only industry representatives working for private companies based in a south-east Asian country including Bangladesh are eligible to apply. A country list can be found on the EURASTiP website.

Advantage during selection will be given to candidates working in Thailand, Vietnam and Bangladesh (as the pilot countries of the EURASTiP project), in return a commitment is asked



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of their institute or company to apply for membership of the respective National Pilot Platform (<http://eurastip.eu/platforms/asia>) in the future. Advantage during selection will also be given to south-east Asian applicants affiliated with organisations who are a member of ASEAN-FEN. For more information please visit [www.aseanfen.com](http://www.aseanfen.com).



## ASEAN-FEN ASEAN Fisheries Education Network

### European candidates:

Only industry representatives working for private companies based in one of the European countries can apply. Advantage during selection will be given to applicants affiliated with organisations who are a member of the European Aquaculture Technology and Innovation Platform (EATiP), including EATiP member organisations and Mirror Platforms (European Aquaculture Clusters). For more information please visit [www.EATiP.eu](http://www.EATiP.eu)

### **EATIP Mirror Platforms:**



HUNATIP



IATiP



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All levels can apply:

- Industry representatives: CEO's, senior managers, technical staff and apprentices

### Host:

The private company that hosts the exchange candidate should either be located in Europe or in a south-east Asian country including Bangladesh. A country list is available on the EURASTiP website.

The EURASTiP network can facilitate in matchmaking (upon specific request) during the preparatory phase of the application.

### English:

Applicants should have a good standard of English Language. The applicant's English proficiency will be verified by means of a Skype meeting as part of the selection procedure.

The private company that hosts the exchange candidate should either have an overall sufficient English proficiency or a designated translator available throughout the candidate's stay. The local situation should be specified in each application.



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### How to apply?

The lead applicant is considered to be the person who will be participating directly in the exchange and visiting the host. The lead applicant is The leading applicant will need complete all necessary fields on the application website and upload the following documents:

- A signed agreement: Applications require a joint bid from one European and one south-east Asian organization. This means that at the time of submitting an application, the lead applicant needs a signed agreement of both the host (= the organisation where the candidate will work during the exchange) as the sending institute (= organisation where the leading applicant is employed) in which they both agree on the exchange plan (foreseen activities). You can download the form at [www.EURASTiP.EU/exchanges](http://www.EURASTiP.EU/exchanges).
- A detailed CV of the leading applicant, including organisation details of the sending institute
- Optional: a proof of membership to Asean-Fen ([www.aseanfen.com](http://www.aseanfen.com)), MiP or EATiP ([www.EATiP.eu](http://www.EATiP.eu)) of the organisation you are working at. An email confirming membership is sufficient.
- Optional: a signed mutual confidential disclosure agreement. A model agreement can be downloaded at [www.EURASTiP.EU/exchanges](http://www.EURASTiP.EU/exchanges)

After completion the leading applicant can submit the application. Please note that only applications sent via the online submission portal will be accepted (so please do not send applications to the contact email).



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